



# Ottawa's Spring Market Churning Along

**OTTAWA, June 4, 2018** - Members of the Ottawa Real Estate Board sold 2,279 residential properties in May through the Board's Multiple Listing Service® System, compared with 2,294 in May 2017, a decrease of 0.7 per cent. The five-year average for May sales is 2,041. May's sales included 485 in the condominium property class and 1,794 in the residential property class.

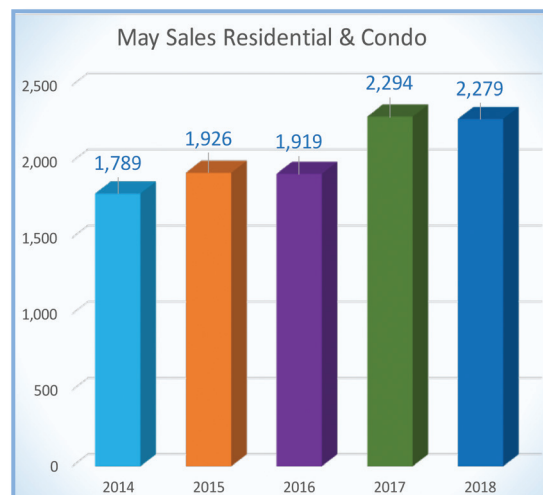
"Although our overall inventory stock is down in both the residential and condo market, the number of listings coming onto the market this month is typical spring activity," states Ralph Shaw, President of the Ottawa Real Estate Board. "The sheer number of home sales that took place in May indicates that inventory is turning over quickly – certainly a sign that Ottawa is a healthy real estate market."

The average sale price of a residential-class property sold in May in the Ottawa area was \$464,401, an increase of 6.3 per cent over May 2017. The average sale price for a condominium-class property was \$281,247, an increase of 3.4 per cent from May 2017.\*

"In the first five months of 2018, the value of a single-family home has increased about 8% and approximately 6.5% for condominiums," Shaw notes. "This price acceleration is encouraging news for homeowners who have now seen an average of 3% price growth per year for the last five years."

"Much of the total increase in property values have been experienced since the beginning of this year. Not only will this help new homebuilders validate their pricing since construction costs and development fees are so high, but it also will give baby boomers incentive to sell their homes which will help put inventory back onto the market," he explains.

"While our inventory stays at historically low levels, especially in some neighbourhoods, there will



continue to be upward pressure on home prices. We definitely have the demand for housing in this city not only because it is still very affordable but because all the fundamentals are solid here. However, our city does need to have a longer-term housing supply strategy so that we aren't confronted with future affordability challenges," Shaw advises.

The \$300,000 to \$449,999 range remains the most active price point in the residential market, accounting for 45 per cent of home sales, while the \$500,000 to \$750,000 range continues to gain momentum, now representing almost one-quarter of residential home sales.

"Between \$150,000 and \$249,999 was May's most active price point in the condominium market, accounting for 49 per cent of the units sold," Shaw reports. "Moreover, apartment condos represent 52 per cent of the sales. This is likely a reflection of the low vacancy rate in the rental market. If you can scrape together a down payment, the carrying costs of one of these condos should be less than renting," he suggests.

In addition to residential and condominium sales, OREB Members assisted clients with renting 1,020 properties since the beginning of the year.

*\* The Board cautions that the average sale price can be useful in establishing trends over time but should not be used as an indicator that specific properties have increased or decreased in value. The calculation of the average sale price is based on the total dollar volume of all properties sold. Price and conditions will vary from neighbourhood to neighbourhood.*



Media/public enquiries:  
Rina Gibbons, Marketing & Communications,  
613-225-2240 ext. 233 | rina@oreb.ca  
**oreb.ca**

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## May 2018 - Residential and Condominium Sales

Ottawa Real Estate Board

Property Class	Type	Number of Units			Average Sale Price		
		2018	2017	% Chg	2018	2017	% Chg
RES	1 1/2 Storey	56	41	36.6	\$405,267	\$401,676	0.9
	2 Storey	1,090	1,130	-3.5	\$476,007	\$451,003	5.5
	3 Storey	81	103	-21.4	\$586,329	\$540,317	8.5
	Bungalow	407	424	-4.0	\$438,883	\$400,676	9.5
	Double	2	3	-33.3	\$932,500	\$520,667	79.1
	Duplex	16	8	100.0	\$483,188	\$596,750	-19.0
	Hi Ranch	56	55	1.8	\$364,372	\$343,731	6.0
	Mobile	5	11	-54.5	\$80,600	\$77,727	3.7
	Modular	5	0	0.0	\$139,700	\$0	0.0
	Other	0	3	-100.0	\$0	\$247,933	-100.0
	Split Level	76	72	5.6	\$452,262	\$413,405	9.4
		1,794	1,850	-3.0	\$464,401	\$436,890	6.3
CON	1 1/2 Storey	1	0	0.0	\$264,000	\$0	0.0
	2 Storey	171	164	4.3	\$229,078	\$231,045	-0.9
	3 Storey	29	17	70.6	\$230,002	\$298,435	-22.9
	Bungalow	10	12	-16.7	\$379,050	\$298,542	27.0
	Hi Ranch	1	0	0.0	\$136,500	\$0	0.0
	Modular	1	0	0.0	\$180,000	\$0	0.0
	One Level	253	239	5.9	\$321,756	\$298,943	7.6
	Other	17	9	88.9	\$257,471	\$199,861	28.8
	Split Level	2	3	-33.3	\$205,000	\$307,267	-33.3
			485	444	9.2	\$281,247	\$271,881
		2,279	2,294	-0.7	\$425,423	\$404,953	

## Year To Date May 2018 - Residential and Condominium Sales

Ottawa Real Estate Board

Property Class	Type	Number of Units			Average Sale Price			
		2018	2017	% Chg	2018	2017	% Chg	
RES	1 1/2 Storey	178	144	23.6	\$337,716	\$319,865	5.6	
	2 Storey	3,561	3,471	2.6	\$468,197	\$441,446	6.1	
	3 Storey	295	308	-4.2	\$553,839	\$541,555	2.3	
	Bungalow	1,393	1,381	0.9	\$425,340	\$391,656	8.6	
	Double	8	13	-38.5	\$622,238	\$532,392	16.9	
	Duplex	47	39	20.5	\$500,309	\$496,941	0.7	
	Hi Ranch	177	180	-1.7	\$350,495	\$332,246	5.5	
	Mobile	34	32	6.3	\$83,344	\$85,826	-2.9	
	Modular	9	0	0.0	\$142,667	\$0	0.0	
	Other	5	10	-50.0	\$633,100	\$257,780	145.6	
	Split Level	262	228	14.9	\$415,480	\$416,356	-0.2	
			5,969	5,806	2.8	\$450,647	\$425,828	5.8
	CON	1 1/2 Storey	3	1	200.0	\$307,633	\$835,000	-63.2
2 Storey		623	538	15.8	\$233,514	\$234,600	-0.5	
3 Storey		99	71	39.4	\$263,790	\$278,599	-5.3	
Bungalow		21	28	-25.0	\$338,419	\$324,569	4.3	
Hi Ranch		3	2	50.0	\$175,500	\$155,500	12.9	
Modular		1	0	0.0	\$180,000	\$0	0.0	
One Level		883	744	18.7	\$303,729	\$295,470	2.8	
Other		44	31	41.9	\$253,470	\$224,944	12.7	
Split Level		4	5	-20.0	\$276,750	\$302,860	-8.6	
		1,681	1,420	18.4	\$274,112	\$270,808	1.2	
		7,650	7,226	5.9	\$411,856	\$395,364		

**May 2018 - Sales - All Property Classes (\*)**

Ottawa Real Estate Board

Property Class	Number of Sales			Total Sales Volume			Average Sale Price			Average DOM			Average CDOM		
	2018	2017	% Chg	2018	2017	% Chg	2018	2017	% Chg	2018	2017	% Chg	2018	2017	% Chg
RES	1,794	1,850	-3.0	\$833,134,508	\$808,246,248	3.1	\$464,401	\$436,890	6.3	34	41	-18.4	47	61	-21.8
CON	485	444	9.2	\$136,404,759	\$120,715,294	13.0	\$281,247	\$271,881	3.4	46	70	-34.1	66	100	-34.2
LOT	57	49	16.3	\$14,338,650	\$7,441,255	92.7	\$251,555	\$151,862	65.6	131	147	-10.9	179	192	-6.7
MUL	19	15	26.7	\$9,977,300	\$8,966,500	11.3	\$525,121	\$597,767	-12.2	45	55	-18.4	45	101	-55.7
FAR	4	1	300.0	\$3,265,000	\$790,000	313.3	\$816,250	\$790,000	3.3	105	462	-77.3	105	675	-84.5
	2,359	2,359	0.0	\$997,120,217	\$946,159,298	5.4	\$422,688	\$401,085	5.4	39	49	-21.1	54	71	-23.6

**Year To Date May 2018 - Sales - All Property Classes (\*)**

Ottawa Real Estate Board

Property Class	Number of Sales			Total Sales Volume			Average Sale Price			Average DOM			Average CDOM		
	2018	2017	% Chg	2018	2017	% Chg	2018	2017	% Chg	2018	2017	% Chg	2018	2017	% Chg
RES	5,969	5,806	2.8	\$2,689,914,024	\$2,472,356,140	8.8	\$450,647	\$425,828	5.8	38	47	-20.2	56	71	-21.1
CON	1,681	1,420	18.4	\$460,782,980	\$384,546,967	19.8	\$274,112	\$270,808	1.2	53	74	-27.7	77	113	-31.2
LOT	165	174	-5.2	\$33,697,299	\$28,906,016	16.6	\$204,226	\$166,127	22.9	147	160	-7.9	240	216	11.2
MUL	69	80	-13.8	\$39,472,000	\$45,522,731	-13.3	\$572,058	\$569,034	0.5	54	66	-18.8	74	94	-21.3
FAR	8	6	33.3	\$5,575,000	\$4,170,000	33.7	\$696,875	\$695,000	0.3	94	104	-10.4	94	187	-50.0
	7,892	7,486	5.4	\$3,229,441,303	\$2,935,501,854	10.0	\$409,204	\$392,132	4.4	44	55	-21.1	65	82	-21.7

### May 2018 - Residential, Condominium and Combined RES & CON Sales by Price Range

	Ottawa Real Estate Board														
	Residential					Condominium					Total				
	2018	%	2017	%	%Chg	2018	%	2017	%	%Chg	2018	%	2017	%	%Chg
Under \$100000	10	0.6	18	1.0	-44.4	5	1.0	0	0.0	0.0	15	0.7	18	0.8	-16.7
\$100000-\$124999	5	0.3	6	0.3	-16.7	4	0.8	7	1.6	-42.9	9	0.4	13	0.6	-30.8
\$125000-\$149999	9	0.5	17	0.9	-47.1	11	2.3	22	5.0	-50.0	20	0.9	39	1.7	-48.7
\$150000-\$174999	11	0.6	11	0.6	0.0	46	9.5	44	9.9	4.5	57	2.5	55	2.4	3.6
\$175000-\$199999	16	0.9	24	1.3	-33.3	58	12.0	69	15.5	-15.9	74	3.2	93	4.1	-20.4
\$200000-\$224999	32	1.8	37	2.0	-13.5	69	14.2	62	14.0	11.3	101	4.4	99	4.3	2.0
\$225000-\$249999	32	1.8	46	2.5	-30.4	66	13.6	51	11.5	29.4	98	4.3	97	4.2	1.0
\$250000-\$274999	55	3.1	79	4.3	-30.4	41	8.5	28	6.3	46.4	96	4.2	107	4.7	-10.3
\$275000-\$299999	63	3.5	111	6.0	-43.2	34	7.0	36	8.1	-5.6	97	4.3	147	6.4	-34.0
\$300000-\$349999	263	14.7	347	18.8	-24.2	48	9.9	49	11.0	-2.0	311	13.6	396	17.3	-21.5
\$350000-\$399999	297	16.6	299	16.2	-0.7	38	7.8	30	6.8	26.7	335	14.7	329	14.3	1.8
\$400000-\$449999	248	13.8	227	12.3	9.3	18	3.7	12	2.7	50.0	266	11.7	239	10.4	11.3
\$450000-\$499999	178	9.9	169	9.1	5.3	19	3.9	12	2.7	58.3	197	8.6	181	7.9	8.8
\$500000-\$749999	432	24.1	338	18.3	27.8	22	4.5	16	3.6	37.5	454	19.9	354	15.4	28.2
\$750000-\$999999	92	5.1	83	4.5	10.8	3	0.6	2	0.5	50.0	95	4.2	85	3.7	11.8
Over \$1000000	51	2.8	38	2.1	34.2	3	0.6	4	0.9	-25.0	54	2.4	42	1.8	28.6
<b>Total</b>	<b>1,794</b>	<b>100.0</b>	<b>1,850</b>	<b>100.0</b>	<b>-3.0</b>	<b>485</b>	<b>100.0</b>	<b>444</b>	<b>100.0</b>	<b>9.2</b>	<b>2,279</b>	<b>100.0</b>	<b>2,294</b>	<b>100.0</b>	<b>-0.7</b>

### Year To Date May 2018 - Residential, Condominium and Combined RES & CON Sales by Price Range

	Ottawa Real Estate Board														
	Residential					Condominium					Total				
	2018	%	2017	%	%Chg	2018	%	2017	%	%Chg	2018	%	2017	%	%Chg
Under \$100000	57	1.0	60	1.0	-5.0	17	1.0	7	0.5	142.9	74	1.0	67	0.9	10.4
\$100000-\$124999	32	0.5	33	0.6	-3.0	20	1.2	18	1.3	11.1	52	0.7	51	0.7	2.0
\$125000-\$149999	49	0.8	52	0.9	-5.8	51	3.0	73	5.1	-30.1	100	1.3	125	1.7	-20.0
\$150000-\$174999	55	0.9	68	1.2	-19.1	170	10.1	149	10.5	14.1	225	2.9	217	3.0	3.7
\$175000-\$199999	82	1.4	91	1.6	-9.9	208	12.4	219	15.4	-5.0	290	3.8	310	4.3	-6.5
\$200000-\$224999	107	1.8	112	1.9	-4.5	246	14.6	223	15.7	10.3	353	4.6	335	4.6	5.4
\$225000-\$249999	120	2.0	152	2.6	-21.1	232	13.8	161	11.3	44.1	352	4.6	313	4.3	12.5
\$250000-\$274999	174	2.9	257	4.4	-32.3	136	8.1	96	6.8	41.7	310	4.1	353	4.9	-12.2
\$275000-\$299999	237	4.0	416	7.2	-43.0	121	7.2	99	7.0	22.2	358	4.7	515	7.1	-30.5
\$300000-\$349999	864	14.5	1,129	19.4	-23.5	166	9.9	146	10.3	13.7	1,030	13.5	1,275	17.6	-19.2
\$350000-\$399999	1,051	17.6	864	14.9	21.6	116	6.9	74	5.2	56.8	1,167	15.3	938	13.0	24.4
\$400000-\$449999	831	13.9	714	12.3	16.4	58	3.5	43	3.0	34.9	889	11.6	757	10.5	17.4
\$450000-\$499999	578	9.7	490	8.4	18.0	46	2.7	36	2.5	27.8	624	8.2	526	7.3	18.6
\$500000-\$749999	1,319	22.1	1,024	17.6	28.8	79	4.7	53	3.7	49.1	1,398	18.3	1,077	14.9	29.8
\$750000-\$999999	282	4.7	233	4.0	21.0	9	0.5	9	0.6	0.0	291	3.8	242	3.3	20.2
Over \$1000000	131	2.2	111	1.9	18.0	6	0.4	14	1.0	-57.1	137	1.8	125	1.7	9.6
<b>Total</b>	<b>5,969</b>	<b>100.0</b>	<b>5,806</b>	<b>100.0</b>	<b>2.8</b>	<b>1,681</b>	<b>100.0</b>	<b>1,420</b>	<b>100.0</b>	<b>18.4</b>	<b>7,650</b>	<b>100.0</b>	<b>7,226</b>	<b>100.0</b>	<b>5.9</b>